## SUCCESS STORIES OF STARTUPS

RKVY RAFTAAR – ARISE and UPJA

# Fawdastar Agrisolutions Private Limited

Founders: Rajkumar Pundir & Ajay Singh Pundir Focus Area: Agriculture Extension & Education Website: <u>https://fawda.in/</u> Email: <u>founders@fawda.in</u> Location: Saharanpur, Uttar Pradesh, India Year of Startup Incorporation: 2022

#### **PROBLEM STATEMENT:**

- The farmers' agri-support market is unorganized.
- Non-availability of agri-machines and agri-labour due to low reach.
- This results in a loss of productivity due to poor timeliness.
- Labour and Machinery owners get less employment and irregular payments.

### **SOLUTION OFFERED:**

• FAWDA is an android app designed to seamlessly connect and aggregate farmers, agri-machinery owners, and agri-labours.

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- Ensure timeliness of farming activities for farmers with convenience and wide reach to book jobs for all.
- More jobs and timely payments, and hence fostering financial security for agri-service providers.
- The solution is to consolidate the market with technology to connect all stakeholders; farmers, agrilabours, and agri-machinery owners, on a mobile application.

### **PRODUCT USP:**

- Single app for farmer to book either labour or machinery or both, based on urgency and budget, much in advance of critical farm timelines.
- More jobs and increase income by 20-25%
- 100+ download on play store with 3+ rating
- Ensure digital payment and price standardization

## SOCIAL, ECONOMIC AND ENVIRONMENTAL IMPACT:

- FAWDA's endeavors is to digitalize farmers and agri-labours work, so they can conveniently and efficiently connect and book jobs.
- Farmers is assured of timely availability of labour and/or machinery. Agri-labours and Agri-machine owners get more and regular job opportunities, and hence higher income.



\*150+ Agri-labours connected



\* as provided by the startup [Data Year 2023-2024]

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